



## My business is thriving but I need deeper pockets and resources to continue growing. Who could help me?

You have built a solid business, and have found more customer demand for your service than you could possibly deliver. Congratulations. You should be proud of your success. Many might envy how much your business is thriving.

A situation like yours is not as easy as it sounds, though. You might need to re-invest every dollar back into the business, in order to keep growing. A larger portion of your net worth is now concentrated in your business. You and your team might be hitting a number of operational bottlenecks. The challenges faced by your larger organization are significantly different from those of your company's "adolescent predecessor". You are likely working long hours - and under a great deal of stress.

Delphis Capital offers a unique combination of financial and management resources to help with your current growth challenges:

- ▶ You can sell all or part of your business and take some money "off the table" - yet continue participating in the company's upside.
- ▶ Delphis Capital will invest in your company's employees, operations, and growth - allowing it to reach its full potential.
- ▶ The firm's Principal will be 100% focused on growing the company with you, which will alleviate your work load and stress.
- ▶ Delphis Capital will maximize your company's value over the long-term. Unlike most other investors, it does not have a pre-determined holding period to exit from its investments.
- ▶ Delphis Capital's team will bring significant experience in building world-class companies out of mid and small-sized businesses.

This is a critical time for you. Delphis Capital would look forward to discussing these questions with you in the strictest confidence - to become your partner under terms consistent with your goals and objectives.